



GRAIN TRANSPORTATION REPORT

Agricultural Marketing Service
United States Department of Agriculture

OCTOBER 26, 1998

Wheat Export Potential. U.S. wheat growers may stand to benefit from pending policy changes, as well as circumstances in other world markets. Recent reports indicate that Brazil is one step closer to removing its ban on U.S. wheat exports. Since 1995, the Brazilian Government has banned the importation of U.S. wheat, due to several plant diseases, such as *tilletia controversa kuhn* (TCK smut). TCK smut has been found to be associated mostly with wheat grown in the Pacific Northwest and stored under cold-weather conditions. The decree, eliminating concerns about TCK-infected wheat, is to be followed by a second decree resolving concerns over approximately six other U.S. wheat diseases, according to Elena Queiroz, of Brazil's Department of Agriculture Protection. This, then, would allow the importation of U.S. wheat, according to Secretary of Agriculture Protection, Dr. Enio Marques Pereira, who spoke with *Reuters* early last week. Secretary Pererira set a firm date of November 9 to issue the second decree. At the time of the ban, Brazil was importing 623,000 metric tons of U.S. wheat and buying approximately \$50 million worth of U.S. wheat annually. Since then, however, Brazil has been importing most of its wheat from neighboring Argentina, accounting for approximately 47 percent of Argentina's wheat exports. It has also been reported that Brazil's 1998 wheat crop will suffer in quality and yield due to heavy and consistent rainfall during the past 3 months. "There will definitely be a strong drop in the wheat crop," said Paulo Magno Rabelo, head wheat agronomist for Brazil's National Commodities Corps. Persistent rain, along with contributing frost damage, appears to be a significant factor in the decrease of Australia's wheat production and exports, as well. The Australian Bureau of Agricultural and Resource Economics recently reduced forecasts for wheat production by approximately 1.6 million metric tons (to 21.855 MT) and for wheat exports by approximately 2.7 million metric tons (to 13.7554 MT). An analyst stated that recent USDA wheat donations to Indonesia, a major Australian customer, are also playing a significant role in this decrease. Finally, speaking at a recent grain conference in Paris, Li Quangen, professor of grain economics at China's Nanjing University, stated, "...the absolute volume of grain imports will increase greatly" for China. However, he did not specify when this would happen. (*Bridge News, Reuters*)

Grain Storage In Illinois Is Tightest Since Late 1980's. Illinois may be facing its worst grain storage crunch since the late 1980's. As much as 25 million bushels of grain may be placed in either temporary or emergency storage within the next 3 weeks. Licensing has been approved to place 2 million bushels of grain in emergency outdoor ground piles, according to Stu Jackson, warehouse examiner and supervisor for the Illinois Department of Agriculture. Another 11 million bushels of temporary storage, consisting of walls and tarp covering, have also been approved. Jackson said, "I'm guessing maybe we will have 20-25 million bushels [in temporary or emergency storage within the next few weeks]. A little higher than it has been in the past." The 20- to 25-million-bushel figure would be the highest such total since some 40 million bushels of grain were similarly stored in the late 1980's. Vance Haugen, an extension agent in Crawford County, WI, says that Wisconsin producers are trying to keep grain in on-farm storage for as long as possible in hopes of higher prices. He said there is uncertainty about when that grain will move into the market, and the availability of transportation when it does start moving make it difficult to predict the extent of any ground piling. (*Bridge News*)

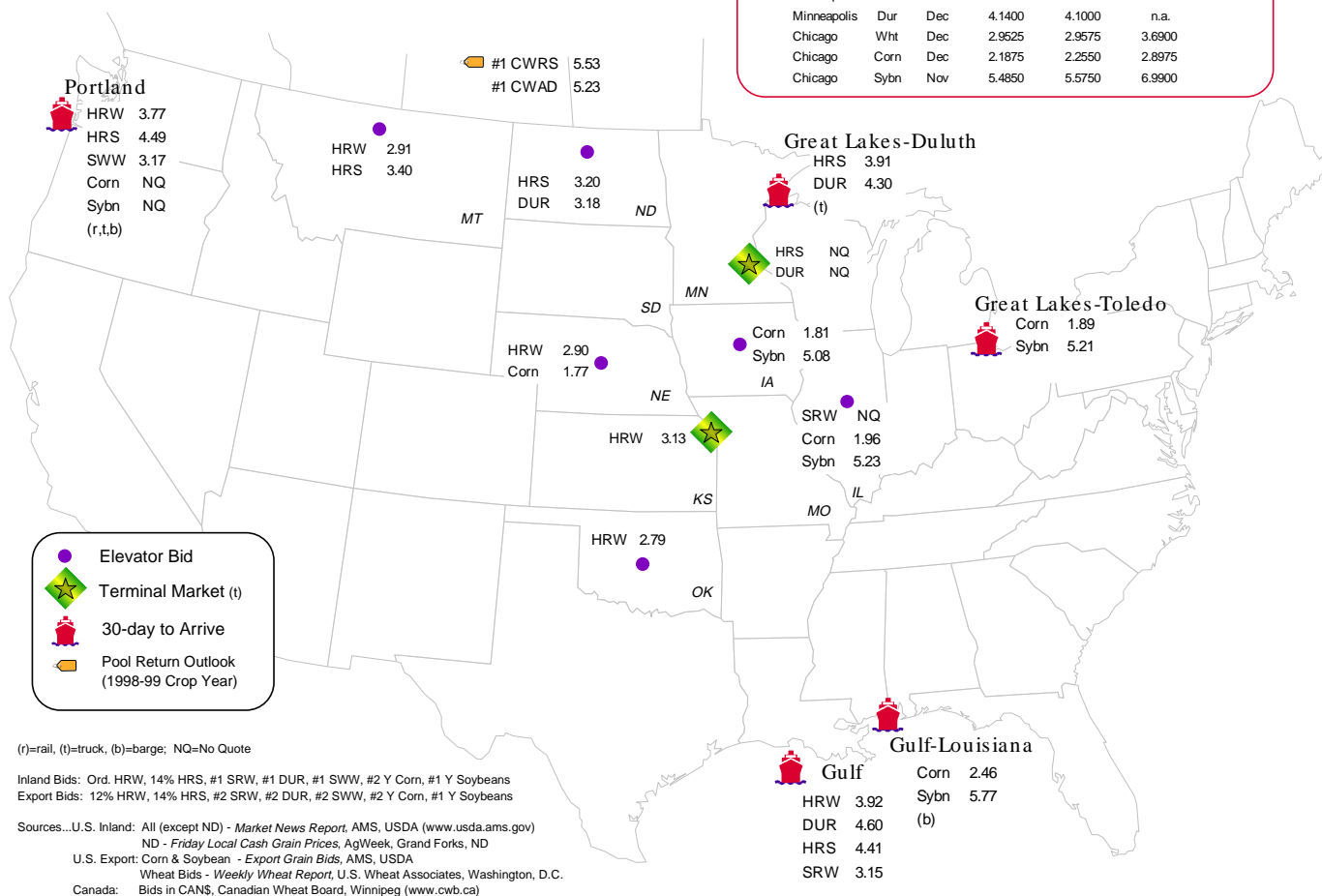
CN Slashes Work Force. Canadian National Railway (CN) has announced a major reduction in its work force in response to lower earnings in the third quarter but said it had nothing to do with a \$4.1 billion debt caused by its \$3 billion purchase of the Illinois Central. CN President Paul Tellier said 1,600 jobs will be cut this year and another 1,400 next year. When Tellier took over in 1992, CN had 32,000 workers. It now has 21,600, and the cuts will bring the work force down to 18,000 in Canada. Much of the decline is linked to lower grain and coal shipments and the General Motors strike. Freight carloads carried by CN declined 9 percent to 578,000 in the third quarter from 634,000 a year earlier. CN said the job cuts would save the company about C\$150 million a year. Tellier said the cuts were part of the railway's efficiency drive. "We are trying to become the most efficient railroad in North America," he told the *Toronto Globe and Mail*. (*Traffic World*)

Note: The data represented on page 5 for the "Rail Deliveries to Port" sections have been estimated from October 1, 1998 to the present. The most current data will be provided as it becomes available.

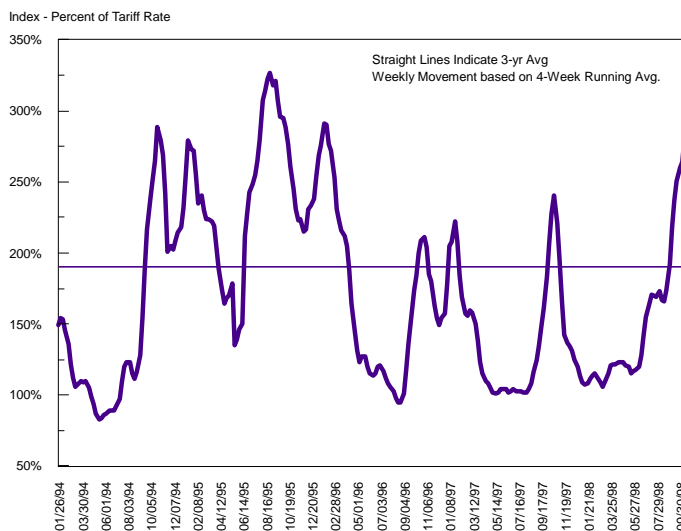
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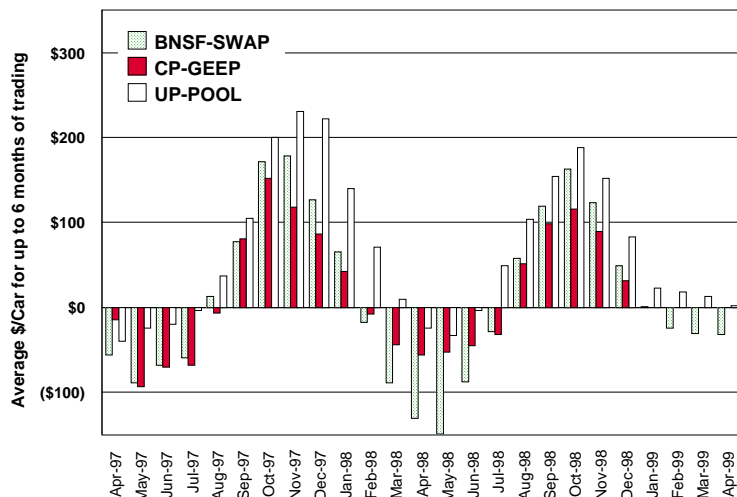
Grain Bid Summary



Spot Barge Rate - Illinois River



Secondary Rail Market Bids



Delivery Month-Year

See the Grain Trax page at www.ugpti.org for more graphs of rail premiums.

| Rail Car 'Auction' Offerings | | | | |
|--|----------------|---------------|----------------|---------------|
| Delivery for: | Nov-98 | | Jan-99 | |
| | <u>Offered</u> | <u>% Sold</u> | <u>Offered</u> | <u>% Sold</u> |
| BNSF-COT | 5,205 | 100% | 5,303 | 37% |
| UP-GCAS | 5,000 | 74% | 5,000 | 0% |
| Source: Transportation & Marketing /AMS/USDA; www.bnsf.com; www.uprr.com | | | | |

Secondary Rail Car Market

Average Premium/Discount to Tariff, \$/Car - Last Week

| | | Delivery Period | | |
|----------|----------|------------------------|--------|--------|
| | | Nov-98 | Dec-98 | Jan-99 |
| BNSF-COT | no offer | \$55 | \$15 | \$(9) |
| CP-GEEP | \$7 | \$4 | \$0 | \$0 |
| UP-Pool | \$0 | \$28 | \$0 | \$9 |

Source: T&M/AMS/USDA. Data from Atwood/ConAgra., Harvest States Co-op, James B. Joiner Co., Tradewest Brokerage Co.;

GF=Guaranteed Freight, GEEP=Guaranteed Eqpt. Exchange, Pool=Guaranteed Pool

note... bids listed are market INDICATORS only & are NOT guaranteed prices, missing value=No Bid Quoted

Railroad Car 'Auction' Results

Average Premium/Discount to Tariff, \$/Car - Last Auction

| Delivery for: | Nov-98 | Jan-99 | Feb-99 |
|---------------|----------|--------|--------|
| COT/N. Grain | sold out | no bid | no bid |
| COT/S. Grain | sold out | no bid | no bid |
| GCAS/Region 2 | no bid | no bid | no bid |
| GCAS/Region 4 | no bid | \$1 | no bid |

Source: T&M/AMS/USDA. Data from www.bnsf.com, www.uprr.com,
(COT=Certificate of Transportation; GCAS=Grain Car Allocation System)**Southbound Barge Freight Nominal Values***

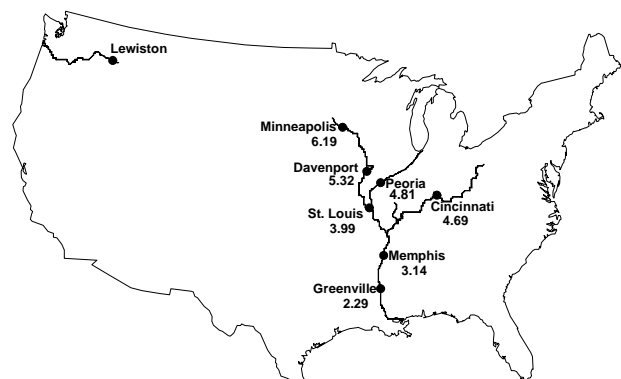
Index=Percent of Tariff, Based on 1976 Tariff Benchmark Rate

| Week ended | River/Region | Contract Period | Rate |
|------------|----------------|-----------------|------|
| 10/23/98 | Mid Miss | twk | 350 |
| | | 11/1-14 | 300 |
| | | Nov | 345 |
| | St. Louis | twk | 350 |
| | Illinois River | Dec | 275 |

Summary Of Daily Barge Trades Reported To St. Louis Merchants Exchange.

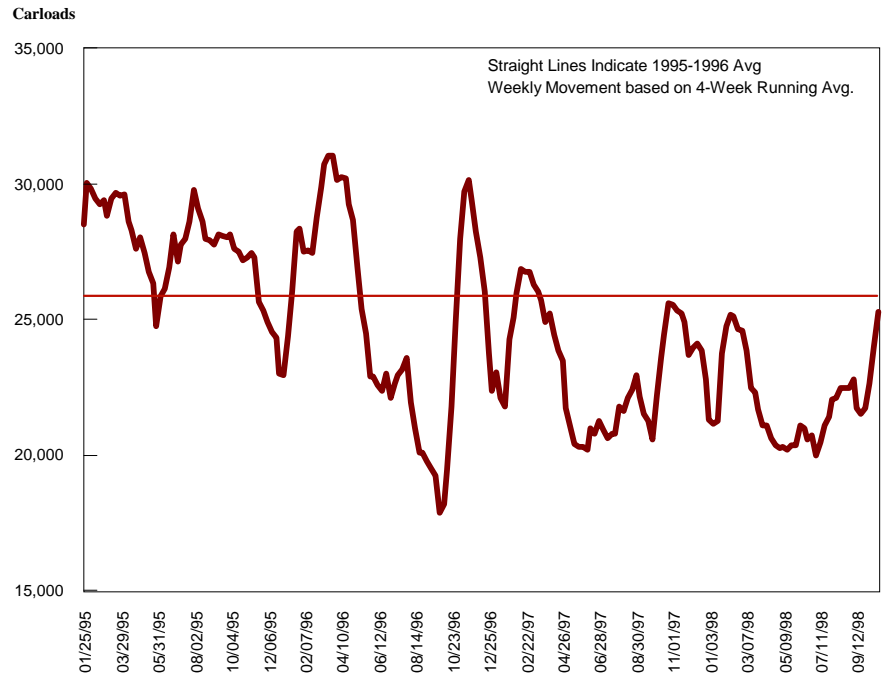
twk=this week
nwk=next week**Southbound Barge Freight Spot Rates**

| | 10/21/98 | 10/14/98 | Nov. '98 | Jan. '98 |
|-----------------|----------|----------|----------|----------|
| Twin Cities | 398 | 338 | 373 | nq |
| Mid-Mississippi | 346 | 313 | 236 | nq |
| Illinois River | 333 | 310 | 215 | 192 |
| St. Louis-Cairo | 326 | 295 | 180 | 129 |
| Lower Ohio | 281 | 291 | 186 | 141 |
| Cairo-Memphis | 313 | 281 | 173 | 125 |

Source: Transportation & Marketing /AMS/USDA
nq- no quote**Barge Benchmark Tariff Rates
Est. 1976 - 'Tariff No. 7'**

Grain Car Loadings for Class I Railroads

| Class I Railroad Grain Car Loadings | |
|---|-----------|
| Week Ending: | Carloads |
| 10/3/98 | 26,883 |
| 10/10/98 | 25,128 |
| 10/17/98 | 26,766 |
| Year to Date - 1998 | 913,934 |
| Year to Date - 1997 | 940,804 |
| Total 1997 | 1,199,995 |
| Total 1996 | 1,235,123 |
| Source: American Association of Railroads | |



Class I Rail Carrier Grain Car Bulletin

Carloads

| | | | East | | BNSF | West | | Canada | |
|---------------------|---------|---------|--------|---------|---------|--------|---------|---------|---------|
| | Conrail | CSXT | IC | NS | | KCS | UP | CN | CP |
| 10/17/98 | 1,024 | 3,484 | 1,649 | 3,372 | 9,319 | 959 | 6,959 | 2,194 | 4,503 |
| This Week Last Year | 501 | 2,621 | 2,259 | 3,187 | 9,942 | 774 | 6,558 | 3,329 | 6,458 |
| 1998 YTD | 29,242 | 95,311 | 62,237 | 101,974 | 333,397 | 27,233 | 264,540 | 90,165 | 170,513 |
| 1997 YTD | 19,801 | 85,727 | 62,495 | 93,897 | 336,188 | 26,876 | 309,817 | 135,322 | 213,491 |
| 1996 Total | 31,733 | 111,509 | 48,695 | 131,568 | 432,687 | 30,009 | 439,865 | 129,714 | 181,387 |
| 1995 Total | 37,851 | 133,755 | 61,612 | 139,043 | 410,274 | 34,393 | 447,786 | | |

Source: American Association of Railroads

Tariff Rail Rates for Unit Train Shipments

October 1998

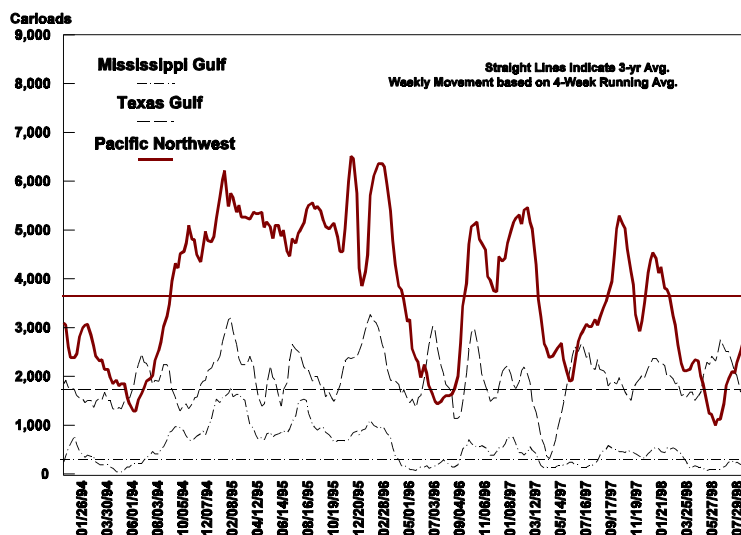
| Date Effective | Tariff Item | Commodity | Origin | Destination | Rate Per Car | Rate Per MT | Rate/Per Bushel* |
|----------------|-------------|-----------|-----------------|--------------|--------------|-------------|------------------|
| 10/01/98 | 45560 | Wheat | Minneapolis, MN | Houston, TX | \$2,050 | \$18.60 | \$0.62 |
| 10/01/98 | 43521 | Wheat | Minneapolis, MN | Portland, OR | \$4,027 | \$36.54 | \$1.21 |
| 10/01/98 | 46540 | Wheat | Kansas City, MO | Houston, TX | \$1,650 | \$14.97 | \$0.50 |
| 10/01/98 | 43586 | Wheat | Kansas City, MO | Portland, OR | \$4,012 | \$36.41 | \$1.20 |
| 10/01/98 | 43581 | Wheat | Omaha, NE | Portland, OR | \$3,905 | \$35.44 | \$1.17 |
| 10/01/98 | 31040 | Corn | Minneapolis, MN | Portland, OR | \$2,865 | \$22.87 | \$0.80 |
| 10/01/98 | 31035 | Corn | Kansas City, MO | Portland, OR | \$3,100 | \$24.74 | \$0.87 |
| 10/01/98 | 31040 | Corn | Omaha, NE | Portland, OR | \$2,485 | \$19.83 | \$0.70 |
| 10/01/98 | 61180 | Soybean | Minneapolis, MN | Portland, OR | \$3,230 | \$29.31 | \$0.97 |
| 10/01/98 | 61180 | Soybean | Omaha, NE | Portland, OR | \$2,930 | \$26.59 | \$0.88 |
| 05/01/98 | 61180 | Soybean | Omaha, NE | Portland, OR | \$2,780 | \$25.23 | \$0.83 |

Source: www.bnsf.com

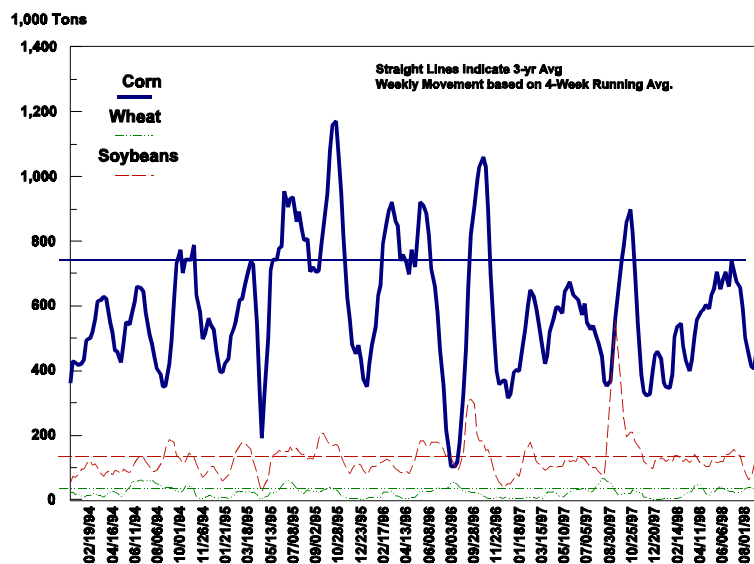
Approximate load per car = 100 tons: Corn 56 lbs/bu, Wheat & Soybeans 60 lbs/bu

| Rail Deliveries to Port | | | | |
|---|------------------|------------|-------------------|----------------------|
| Carloads | | | | |
| | Mississippi Gulf | Texas Gulf | Pacific Northwest | Atlantic & East Gulf |
| Week Ending: | | | | |
| 09/30/98 | 355 | 2,158 | 2,176 | 4 |
| 10/07/98 | 527 | 2,239 | 2,771 | 262 |
| 10/14/98 | 1,058 | 2,935 | 1,818 | 452 |
| YTD 1998 | 13,394 | 85,916 | 106,397 | 7,488 |
| YTD 1997 | 14,867 | 73,257 | 147,269 | 4,902 |
| Total 1997 | 20,152 | 93,265 | 195,953 | 9,147 |
| Total 1996 | 25,899 | 113,804 | 199,709 | 11,304 |
| Source: Transportation & Marketing/AMS/USDA | | | | |

Rail Deliveries to Port



Barge Movements - Locks 27



Barge Grain Movements

for week ending 10/17/98

| | Corn | Wht | Sybn | Total |
|------------------------|------------|-------|-------|--------|
| | 1,000 Tons | | | |
| Mississippi River | | | | |
| Rock Island, IL (L15) | 265 | 0 | 162 | 427 |
| Winfield, MO (L25) | 411 | 11 | 163 | 585 |
| Alton, IL (L26) | 604 | 12 | 204 | 823 |
| Granite City, IL (L27) | 639 | 12 | 212 | 867 |
| Illinois River (L8) | 107 | 0 | 38 | 149 |
| Ohio (L52) | 24 | 6 | 23 | 89 |
| Arkansas (L1) | 0 | 14 | 0 | 14 |
| 1998 YTD | 22,851 | 2,161 | 6,151 | 33,538 |
| 1997 YTD | 22,284 | 2,305 | 6,447 | 33,659 |
| Total 1997 | 29,685 | 2,689 | 9,584 | 45,315 |
| Total 1996 | 34,210 | 2,348 | 8,297 | 48,963 |

Miss YTD: Calendar year totals include Miss/27, Ohio/52 and Ark/1.

Source: U.S. Army Corp of Engineers

U.S. Export Balances* (1,000 Metric Tons)

| | <i>HRW</i> | <i>SRW</i> | <i>HRS</i> | <u>Wheat</u> <i>SWW</i> | <i>DUR</i> | <i>All</i> | <u>Corn</u> | <u>Soybean</u> | <u>Total</u> |
|-------------------------------------|------------|------------|------------|----------------------------|------------|------------|-------------|----------------|--------------|
| <u>Unshipped Exports-Crop Year</u> | | | | | | | | | |
| 10/15/98 | 1,768 | 313 | 1,148 | 1,435 | 167 | 4,831 | 7,800 | 7,132 | 19,763 |
| This Week Year Ago | 1,686 | 448 | 1,078 | 684 | 343 | 4,239 | 7,126 | 9,869 | 21,234 |
| <u>Cumulative Exports-Crop Year</u> | | | | | | | | | |
| 98/99 YTD | 4,607 | 899 | 2,562 | 1,973 | 382 | 1,042 | 4,840 | 1,892 | 7,774 |
| 97/98 YTD | 4,273 | 2,934 | 2,629 | 2,238 | 557 | 12,630 | 5,141 | 2,549 | 20,320 |
| 96/97 Total | 2,595 | 1,643 | 1,432 | 1,240 | 361 | 7,271 | 43,991 | 24,273 | 75,535 |
| 95/96 Total | 9,867 | 6,792 | 8,918 | 6,443 | 897 | 32,917 | 55,769 | 23,550 | 112,236 |

Source: Foreign Agricultural Service YTD-Year-to-Date (fas.usda.gov) Crop Year: Wheat=5/31-6/01, Corn & Soybeans=9/01-8/31

Select U.S. Port Regions - Grain Inspections for Export - 1,000 Metric Tons

| | <u>Pacific Region</u> | | | <u>Mississippi Gulf</u> | | | <u>Texas Gulf</u> | | |
|----------------|-----------------------|-------------|----------------|-------------------------|-------------|----------------|-------------------|-------------|----------------|
| | <i>Wheat</i> | <i>Corn</i> | <i>Soybean</i> | <i>Wheat</i> | <i>Corn</i> | <i>Soybean</i> | <i>Wheat</i> | <i>Corn</i> | <i>Soybean</i> |
| 10/22/98 | 356 | 65 | 32 | 69 | 772 | 432 | 121 | 30 | 146 |
| 1998 YTD ** | 8,101 | 3,587 | 556 | 4,256 | 24,010 | 10,112 | 5,918 | 353 | 817 |
| 1997 YTD ** | 9,026 | 8,130 | 1,151 | 5,207 | 23,190 | 11,905 | 4,086 | 989 | 485 |
| % of Last Year | 90% | 44% | 48% | 82% | 104% | 85% | 145% | 36% | 168% |
| 1997 Total | 11,156 | 9,728 | 1,764 | 6,349 | 28,183 | 18,658 | 5,106 | 1,001 | 1,014 |

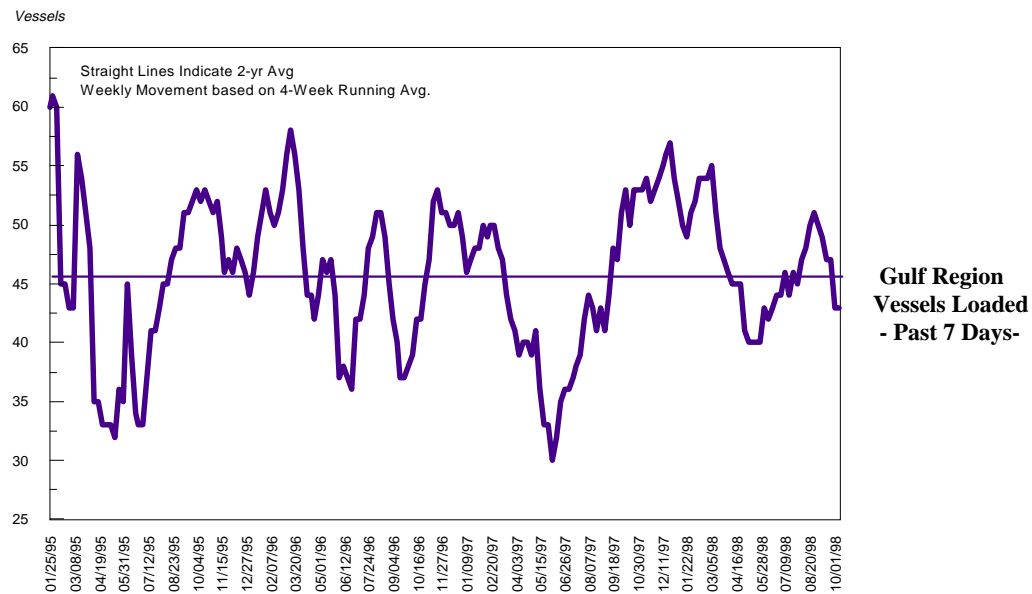
Source: Federal Grain Inspection Service *Year Ago-This Week a Year Ago ** YTD-Year-to-Date

Select Canadian Ports - Export Inspections

1,000 Metric Tons, Crop Year

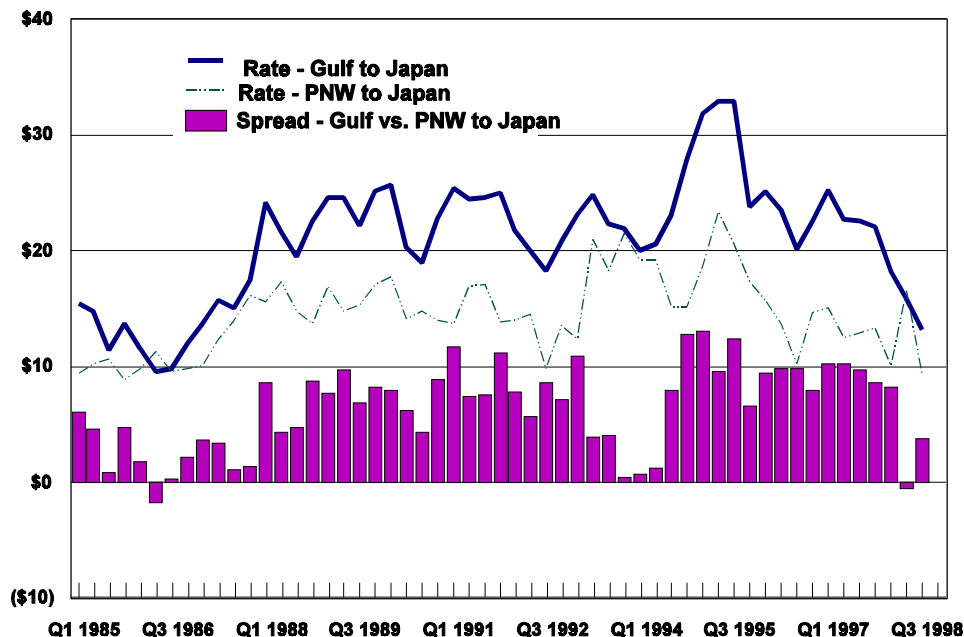
| | <u>Wheat</u> | <u>Durum</u> | <u>Barley</u> |
|----------------------|--------------|--------------|---------------|
| Week Ended: 10/15/98 | | | |
| Vancouver | 1,163 | 146 | 15 |
| Prince Rupert | 53 | 0 | 0 |
| Prairie Direct | 104 | 59 | 48 |
| Thunder Bay | 219 | 58 | 16 |
| St. Lawrence | 370 | 278 | 0 |
| 1998 YTD Exports | 2,182 | 539 | 78 |
| 1997 YTD Exports | 4,305 | 837 | 530 |
| % of Last Year | 51% | 64% | 15% |

Source: Canadian Grains Commission *Year Ago-This Week a Year Ago ** YTD-Year-to-Date Crop Year 8/1-7/31



| Port Region Ocean Grain Vessels | | | | | | | | | |
|---|----------------|--------------------------|-----------------------------|-------------------|--------------------------|-----------------------------|-----------------|--------------------------|-----------------------------|
| | Gulf | | | Pacific Northwest | | | Vancouver, B.C. | | |
| | <u>In Port</u> | <u>Loaded 7-Days</u> | <u>Due Next 10-Days</u> | <u>In Port</u> | <u>Loaded 7-Days</u> | <u>Due Next 10-Days</u> | <u>In Port</u> | <u>Loaded 7-Days</u> | <u>Due Next 10-Days</u> |
| 10/15/98 | 46 | 54 | 77 | 17 | | | 7 | 10 | 10 |
| 10/22/98 | 60 | 52 | 81 | 12 | | | 14 | 6 | 1 |
| 1997 Range | (11..52) | (25..61) | (31..89) | | | | | | |
| 1996 Range | (17..46) | (38..61) | (27..88) | | | | | | |
| 1997 Avg | 33 | 45 | 58 | | | | | | |
| 1996 Avg | 38 | 46 | 62 | | | | | | |
| 1995 Avg | 31 | 46 | 61 | | | | | | |
| Source: Transportation & Marketing /AMS/ USDA | | | | | | | | | |

US\$/Metric Ton



Quarterly Ocean Freight Rates

Quarterly Ocean Freight Rates

Weighted Average Rates & Vessel Size, U.S. Dollars/Metric Ton - Basis

| | 1998 3 rd Qtr | 1997 3 rd Qtr | % Change | | 1998 3 rd Qtr | 1997 3 rd Qtr | % Change |
|----------------|-----------------------------|-----------------------------|-------------|----------------------|-----------------------------|-----------------------------|-------------|
| Gulf to | | | | Pacific NW to | | | |
| Japan | \$13.17 | \$22.55 | -42% | Japan | \$9.35 | \$12.92 | -28% |
| Mexico | \$16.33 | \$14.47 | 13% | Red Sea/ Arabian Sea | | \$19.23 | |
| Venezuela | \$10.30 | \$13.78 | -25% | | | | |
| N. Europe | \$8.85 | \$13.23 | -33% | Argentina to | | | |
| N. Africa | \$13.87 | \$15.44 | -10% | N. Europe | \$12.15 | \$14.83 | -18% |
| | | | | Japan | \$16.21 | \$25.56 | -37% |

Source: Transportation & Marketing/AMS/USDA

Ocean Freight Rates

| Export Region | Import Region | Grain | Month | Volume Loaded (Tons) | Freight Rate (\$/Ton) |
|-----------------------|-------------------------|--------------|-----------|-------------------------|--------------------------|
| Gulf | Venezuela | Heavy Grains | Prompt | 22,000 | \$12.00 |
| Gulf | Antwerp/Hamburg | Heavy Grains | Dec./Jan. | 60,000 | \$9.40 |
| Gulf | Casablanca (Morocco) | Heavy Grains | October | 26,500 | \$11.50 |
| Gulf | Malaysia | Heavy Grains | October | 50,000 | \$14.50 |
| Gulf | Taiwan | Heavy Grains | Oct./Nov. | 52,300-54,000 | \$13.25-13.30 |
| Gulf | Japan | Heavy Grains | Oct./Nov. | 54,000 | \$13.25-13.85 |
| Gulf | China | Wheat | November | 50,000 | \$13.75 |
| Port Cartier (Quebec) | Kosichang(Thailand) | Heavy Grains | October | 62,000 | \$11.13 |

Source: Maritime Research Inc.